Making Connections that Improve America’s Oral Health

DentaQuest Foundation 2009 Report
Changing the Way America Thinks About Oral Health

10 years

Ten years ago, in *Oral Health in America*, A Report of the Surgeon General, Dr. David Satcher warned about the silent epidemic of dental and oral diseases causing needless pain and suffering, economic and social harm, and diminished quality of life for our more vulnerable neighbors. That report helped refine the focus of our newly formed Foundation. The U.S. Surgeon General’s *Call to Action* (2003) has guided our work in improving oral health.

After nearly a decade of investing in oral health, we commissioned a retrospective study of our grantmaking to understand the impact of our actions and to prepare our foundation for work on the national stage. That report, *Lessons Learned from Eight Years of Oral Health Grantmaking* was published in 2009 and is posted to our website (DentaQuestFoundation.org).

We thoughtfully considered the role of a foundation in creating impact, along with the strategies that have been most successful in improving oral health.

We felt it was important to share this document as a public resource about our best thinking on philanthropic practices for oral health.

The mission of the DentaQuest Foundation is to support and promote optimal oral health.

We consider the United States Surgeon General’s *National Call to Action* (2003) a map to guide our efforts, which emphasize five areas:

• **Change perceptions of oral health** among the general public, policymakers, and health providers.

• **Replicate effective programs and proven efforts** to reduce disease and disparity, increase access, and improve oral health literacy.

• **Build the science base** to transform our knowledge of the prevention, diagnosis, and treatment of oral disease, especially for those in the poorest health or at greatest risk.

• **Increase the diversity, capacity, and flexibility of the oral health workforce** to eliminate disparities, and to encourage local solutions and culturally competent responses.

• **Increase collaborations and community-based, cross-disciplinary, and culturally sensitive partnerships** between public and private practitioners and federal and state governments in programs for improved oral health across the nation.

President’s Letter

Since our creation in January 2000, the DentaQuest Foundation has grown from a small, local foundation into a reliable national partner in oral health solutions. We take the time to understand the communities that we serve and to earn the trust of partners at every level of our work. In 2009, our first year as a national foundation, it was important for us to be visible in communities of need across the United States, understanding their challenges, and meeting with potential partners. These relationships are highly valued and central to our work.

In the spirit of collaboration, we are deeply committed to supporting all our partners in their work to keep America focused on oral health.

Our investments in expanding the public’s understanding of the role of oral health in overall health are providing a clear message for the general public and policymakers to rally behind. We are a resource in preparing new generations of champions for oral health. Through our grantmaking and programs, new communities are finding ways to unify their voices as advocates and change agents, and are better able to bring oral health to the forefront of funding discussions.

Access to oral health services for underserved communities was and continues to be a critical need. Our early grantmaking taught us that “bricks and mortar” investments are only a first step; they must be fortified and reinforced with solutions that encompass systems of care and that also consider what happens after the grant ends. Our best successes have been the result of collaborative planning efforts that bring a comprehensive solution to a community’s need. While this does require time and resources, it pays dividends because participants think about all the issues, and in doing so, set the stage for lasting impact.

With more engagement among health care providers and community leaders we hope to see new programs and policies that emphasize prevention and improved overall health.

Ten years have passed since we started our journey of seeding change for better oral health. Today, the DentaQuest Foundation is proud to have an essential role in resolving the silent epidemic of oral diseases at the state, local, and national level. We are alert and responding when communities are ready to address oral health at the service delivery, strategic planning, and systems change levels. As the stories in this report illustrate, real change depends on the connections among people and their communities.

The DentaQuest Foundation’s work speaks to a hopeful future for good oral health for all Americans. We are committing our experience, resources, and knowledge to provide the unifying vision that keeps America focused on optimal oral health for today and throughout the decade to come.

Ralph Fuccillo
President
DentaQuest Foundation, Inc.

In the spirit of collaboration, we are deeply committed to supporting all our partners in their work to keep America focused on oral health.
ACTIVATE
Agents for Change

Oral health coalitions supported by the DentaQuest Foundation are flourishing at the community and state level. With guidance from the Foundation, several young coalitions in Florida are coordinating efforts, sharing information, and developing a unified voice in effectively advocating for proven community solutions for better oral health within their regions.

In Maryland, a Foundation grant is helping an oral health action committee transition to a new, independent and more broad-based coalition, the Maryland Dental Action Coalition (MDAC). This Coalition will be working with local health organizations to implement an aggressive action plan and bring oral health solutions to the forefront for community and statewide leaders and decision makers.

In Massachusetts, the Better Oral Health for Massachusetts Coalition, supported by the DentaQuest Foundation, has engaged oral care providers, policymakers, legislators, advocates, and program managers for over 18 months in the development of an inclusive statewide oral health plan. Their five-year plan was presented at the Massachusetts State House in April, 2010, to a standing-room-only audience of legislators, policymakers, and leaders of community programs.

By finding common ground, coalitions encourage the engagement of leaders in business, education, human services, government, care delivery, and social groups in designing optimal solutions. By earning trust among participating members, coalitions make what once seemed impossible, possible.

“What has enabled the oral health coalition in Maryland to be so successful is its unconditional commitment to our mission and the tacit agreement by all members to park their egos at the door and vet individual contributions through a collaborative filter.” — Dr. Harry Goodman, Director, Office of Oral Health, Maryland Department of Health and Mental Hygiene

Partners: Better Oral Health for Massachusetts, Florida Public Health Institute, More Health, FrameWorks Institute, Maryland Dental Action Coalition, DentaQuest Foundation

Below left: Members of the Maryland Dental Action Coalition; center: Dr. Biyi Ogunjimi of the Better Oral Health for Massachusetts Coalition at the Massachusetts State House
INTEGRATE
Prevention and Treatment

Despite the intimate connection between healthy mouths and overall health, physicians-in-training have minimal exposure to oral health over the course of their medical education. Many do not fully appreciate that dental disease is preventable and transmissible and that infections in the mouth have links to significant systemic health problems such as diabetes and heart disease. This is changing.

Responding to the gap in medical residency programs for high-quality oral health education, the Society for Teachers of Family Medicine Group on Oral Health developed Smiles for Life, a comprehensive oral health curriculum for primary care clinicians. Initially written for family medicine residency programs, Smiles for Life materials are now widely used by medical, pediatric, physician assistant, and nurse practitioner graduate education programs across the United States.

With a 2009 DentaQuest Foundation grant, the Smiles for Life curriculum is being expanded into a state-of-the-art, web-based multimedia oral health learning laboratory that can be easily used by individuals or groups to enhance their oral health literacy and competency.

As Smiles for Life becomes available in interprofessional health education centers nationwide, increasing numbers of doctors, nurses, anesthesiologists, physician assistants, and other primary care clinicians will be prepared to consider the full context of their patient’s health – mouth and body. And that will lead to more and better preventive oral health education and early intervention into the course of care at every cycle of the patient’s life.

“The inter-professional approach enables health care providers to engage and educate family members at each cycle of their lives. That makes us more effective in preventing illness, detecting disease early, promoting oral health, and managing oral-systemic disease (diabetes, heart disease) in partnership with dental health providers. Along the way there is continuous education for patients and providers alike.” — Dr. Hugh Silk, Family Practice Physician, University of Massachusetts Medical School

Oral Health developed Smiles for Life, a comprehensive oral health curriculum for primary care clinicians. Initially written for family medicine residency programs, Smiles for Life materials are now widely used by medical, pediatric, physician assistant, and nurse practitioner graduate education programs across the United States.

Partners: Society for the Teachers of Family Medicine, American Academy of Physician Assistants, Central Colorado Area Health Education System, The University of Colorado Denver: Child Health Associate/Physician Assistant Program, DentaQuest Foundation National Inter-Professional Initiative on Oral Health
On opening day for the dental clinic at the Bent Tree Elementary School in Miami, kindergartners happily climbed into a dental chair set up in the school’s media lab. Hundreds of children had a dental exam for the first time in their young lives.

The silent epidemic of dental disease impacts children of poverty most dramatically. Studies show that 80 percent of dental disease impacts 20 percent of children – mostly minority and low-income children – who are half as likely to get preventive dental visits as middle- or higher-income children across all racial and ethnic groups.

School-based dental programs remove impediments to getting care, by seamlessly integrating preventive services into the environment in which children spend most of their day. With better oral health, children experience less pain, better attendance, and improved school success. And that is what children in Miami Dade County needed.

“The launch of this new dental program shows what great things a group of community partners committed to oral health can do.” — Karen Miller, MSW, MPA, Program Officer & Sr. Grants Manager, Health Foundation of South Florida

The Healthy Smiles in-school dental program is providing dental exams and treatment in 17 schools throughout Miami Dade County. The program was designed by the Health Foundation of South Florida, the Borinquen Health Care Center and Community Health of South Florida (both Federally Qualified Health Centers), and the DentaQuest Institute’s Safety Net Solutions program. The Miami Dade school department endorsed the concept and integrated it with school health programs supported by The Children’s Trust. Grants from the DentaQuest Foundation secured the needed portable dental equipment. As a final step, DentaQuest’s dental benefits group stepped in to match Medicaid-eligible children who did not have a current dentist with the closest participating community health center.

Healthy Smiles in Our Schools demonstrates the potential of communities working together. And, because this program is run in partnership with local safety net health centers, whole families now have a trusted local resource to turn to for ongoing, comprehensive care.

Partners: Health Foundation of South Florida, The Children’s Trust, Borinquen Health Care Center, Community Health of South Florida, Miami Dade School System, DentaQuest Institute, DentaQuest, DentaQuest Foundation
CREATE
An Alliance

In 2009, the American Dental Association (ADA) had the vision to assemble 144 leaders at the forefront of dental care across the United States to talk about access to care. Over a three-day summit, participants focused on one primary question: What are we going to do in the short and long term, collectively and individually, to assure optimal oral health through the prevention and treatment of underserved people?

What are we going to do in the short and long term, collectively and individually, to assure optimal oral health through the prevention and treatment of underserved people? — 2009 ADA Access to Dental Care Summit

The ADA Summit became the first step in an evolving process of oral health leaders challenging one another, refining strategies, and finding common ground in order to address unmet oral health needs.

When the three days came to an end, there was general agreement among the Summit participants that establishing a sustainable infrastructure for communication and collaboration was a necessary first step. Over the year, members from the original stakeholder groups continued to meet to refine the work started at the Summit. The DentaQuest Foundation has been involved as a facilitator of these gatherings.

Given the complexity of the ideas on the table, this conversation will take some time to complete. Ideas range from population-based prevention strategies, new ways to strengthen the public health infrastructure, and the potential of social media as a vehicle for oral health literacy, to new models of financing care, collaboration between medical and dental communities, metrics for measuring and defining access, and practical ways to communicate and collaborate.

This emerging national conversation is evolving into a National Oral Health Alliance that has the potential to make a significant impact on the challenges surrounding access to care in the near term and long term.

Partners: A National Oral Health Alliance of state dental society executive directors, ADA leadership, dental volunteer leaders, dental special interest groups, federal agencies, health care policymakers, the dental industry, consumer advocacy groups, education and research institutions, financing organizations including third-party payers and philanthropy, safety net providers, primary care/public health stakeholders, and the DentaQuest Foundation.
The Foundation’s Impact in 2009

DentaQuest Foundation grantmaking works to identify, cultivate, and disseminate promising models and effective program initiatives that address pressing oral health problems. From 2000 to 2009, the Foundation has supported better oral health with $20.7 million in grants. The Foundation provides $4 million in grant awards annually. Grantmaking for 2010 will be initiated by the Foundation through targeted opportunities.

Change Perceptions

The Pew Charitable Trusts received a $160,000 grant to develop comprehensive state-by-state baseline information on state policies for prevention services and access to dental care for low-income children that can be used for planning and moving forward.

Health Care for All was awarded a $350,000 grant to continue the Watch Your Mouth campaign in Massachusetts.

FrameWorks Institute’s grant of $135,000 will familiarize targeted coalition members and stakeholders in three regions of Florida (Hillsborough, Duval, and Palm Beach County Oral Health Coalitions) with children’s oral health Strategic Frame Analysis to more effectively prioritize oral health and community solutions throughout the state.

University of Maryland received a grant of $331,343 for a statewide oral health literacy and educational campaign focused on oral health awareness on behalf of low-income and underserved children in Maryland.

Replicate Effective Programs

Borinquen Health Care Center and Community Health of South Florida were awarded a total of $100,000 to engage in the Healthy Smiles program, providing portable in-school oral health services to 17 schools and establishing dental homes for Medicaid-enrolled children in Miami-Dade County, Florida.

Health Choice Network in Florida received a $7,378 grant to supplement the Healthy Smiles program in Miami-Dade County with an oral health educational curriculum for school nurses.

Children’s Hospital Boston was awarded a grant of $121,110 to develop education tools directed at prevention, disease management, and oral health education for use by dental care teams working with parents of children at risk for early childhood caries.

Community Health Connections ACTION Health Services – Caring for Kids received a grant of $50,434 to expand school-based dental programs providing cleaning, sealants, and fluoride varnishes in six Massachusetts communities (Fitchburg, Gardner, Leominster, Winchendon, Templeton, and Baldwinsville) to all children in grades K-12 (19,000+ students).

Great Brook Valley Health Center’s (MA) Healthy Babies, Healthy Smiles Initiative will use its grant of $22,597 to continue current programming that prepares case managers to provide early childhood dental prevention education to new parents.

Great Brook Valley Health Center (MA) received a $17,993 grant for continued support of the Norwich Street Dental Clinic (Worcester, Massachusetts), serving a population lacking routine and preventive care and requiring urgent dental services.

Health First Family Health Center in Fall River, Massachusetts received a $100,000 grant to expand its oral health program for children to include coordinated oral health care service delivery, outreach, and oral health education to students in 7 elementary schools and their parents.

Hilltown Community Health Center received $52,328 for continued support of the Gator Grins dental outreach program of the Gateway Regional School District, which provides onsite dental care and establishes dental homes for students in this rural area of Massachusetts.

Lazarus House, Inc. will use its grant of $146,857 to expand clinic hours and develop a partnership with the Boston University Goldman School of Dental Medicine to increase outreach in the city of Lawrence, Massachusetts, and surrounding towns.

Northeast Center for Healthy Communities received $72,849 for continued support of the Lawrence Oral Health Initiative, a community effort to establish and sustain a comprehensive, integrated system of culturally competent care for children in Lawrence, Massachusetts.

Massachusetts Association of Community Health Workers received $81,723 to continue support of education that increases Community Health Workers’ knowledge and referral resources to reduce disparities in oral health.

Massachusetts Coalition of School-Based Health Centers received $195,063 to build capacity within all Massachusetts’ school-based health centers by providing technical assistance, knowledge exchange, and policy development with a goal of delivering high-quality oral health services to children during the school day.

Massachusetts Head Start Association was awarded $159,010 to continue support of the Massachusetts Early Childhood Oral Health Consortium, which provides oral health training for Head Start teachers and staff who visit families, and which works to establish dental homes for students enrolled in Head Start programs.

Massachusetts League of Community Health Centers’ $210,000 grant will continue improvements in Massachusetts’ safety net oral health infrastructure through the development and coordination of enhancements in the quality and efficiency of dental services in the state’s community health centers.

More Health’s grant of $85,000 will target efforts to impact the oral health of preschool-aged children in Hillsborough County, Florida. More Health is building countywide capacity by promoting a universal message of oral health, initiating a media campaign focused on preventive oral health for preschool children, and promoting oral health prevention and practice expansion among medical providers.

The Tri-County Coalition of Oral Health Excellence received $133,314 to increase access to affordable emergency, preventive, and restorative care for residents of Cape Cod and the Islands, a dental professional shortage area.
Tufts University School of Dental Medicine was awarded $214,900 to expand services offered by Oral Health Across the Commonwealth, a comprehensive community-based oral health care program for at-risk children in underserved communities.

The University of Massachusetts Medical School’s $30,999 grant will be used to evaluate the dental initiative preparing medical providers that serve children enrolled in MassHealth to conduct oral health risk assessments, apply fluoride varnish, and deliver anticipatory guidance.

**Increase Collaborations**

Maryland Dental Action Coalition will use its grant of $202,886 to transition Maryland’s committee-based Dental Action Committee to a sustainable statewide oral health coalition. This coalition will work to promote community and statewide solutions for oral health improvement throughout the state, and implement the oral health literacy plan developed by the University of Maryland.

Florida Public Health Institute’s award of $150,000 will support statewide oral health communications efforts to build an informed and mobilized network in Florida able to promote sustainable solutions with consistent oral health messaging and unified priorities across the counties.

Health Resources in Action in Massachusetts received a $35,000 grant to guide the collaborative processes of a diverse statewide oral health coalition that is composing an oral health plan for Massachusetts. The coalition, armed with a statewide plan, is working to improve access to effective, equitable dental care and community prevention, and to address disparities in oral health.

American Association of Public Health Dentistry was awarded $20,000 to publish a special issue of the *Journal of Public Health Dentistry* devoted to dental care delivery system improvement. The theme of the special issue to be published in 2010 stems from the Institute of Medicine’s 2009 conference on the “Sufficiency of the Oral Health Workforce in the Coming Decade.”

The Access Project received $7,300 to provide technical assistance to the National Oral Health Funders Group to identify examples of successful policy improvements that address a broad range of concerns related to oral health, to develop and compile background research and materials for policy initiatives, to assist local hosts, and to develop speaker agendas for regional meetings.

**Children’s Dental Health Project (CDHP)** was awarded $80,000 to translate research into local and statewide solutions to the challenges of improving oral health. CDHP will present productive policy ideas for debate and provide innovative responses that demonstrate effective program models for states or communities to adopt for better oral health.

**Grantmakers in Health**’s grant of $50,000 is working to stimulate interest in oral health by a broader field of grantmakers by educating health grantmakers about opportunities to engage in community oral health programs; working with key oral health funders to stimulate interest and increase allocation of philanthropic resources for oral health prevention and treatment; and identifying and developing philanthropic leaders who are knowledgeable and committed to improving oral health.

**Medicaid/SCHIP Dental Association** will use its grant award of $58,524 to increase communication and the sharing of effective and efficient oral health delivery models among state and Medicaid/SCHIP dental programs.

American Dental Association received $15,000 to reconvene the *Communication and Coordination Workgroup* of oral health leaders of the 2009 American Dental Association Access to Dental Care Summit. This workgroup will reengage other workgroups to develop a national plan for improved oral health access.

Hispanic Dental Association’s grant of $40,000 will encourage the development of future HDA leaders. The HDA will engage its leadership in designing ways to address current disparities, increase collaborations, and change perceptions of oral health among Hispanics and Latinos across the nation.

Central Colorado Area Health Education System (Society for Teachers of Family Medicine) was awarded $10,000 to support the 2009 Medical and Foundation Leaders Symposium on Oral Health and Family Medicine, a gathering of leaders designing strategic initiatives to integrate oral health into medical education.

The University of Colorado Denver: Child Health Associate/Physician Assistant Program (CHA/PA) received $60,000 to engage four physician assistant professional organizations in an Oral Health Summit to develop strategies to incorporate oral health into the practice and educational program for this profession.

**Society of Teachers of Family Medicine**’s grant of $149,000 will allow the *Smiles for Life* curriculum developed in 2004 to become a state-of-the-art, multimedia, web-based oral health learning laboratory.

**Emergency Clinical Equipment Replacement**

Community Health Connections received $25,000 to replace two dental chairs that account for almost 20% of the clinic’s capacity.

**DotAve Community Service Center (Taunton)** will use a grant of $25,000 to replace a panoramic machine, a critical diagnostic tool for efficient patient care.

**Family Health Center of Worcester**’s grant of $24,837 will bring its nine operatories back to full capacity.

The **Lynn Community Health Center** dental clinic received $25,000 to replace equipment essential to providing high-volume services to residents of Lynn, Massachusetts.

**Volunteers in Medicine Berkshires** received $16,385 to replace existing clinical equipment for two dental operatories, enabling them to continue high-quality oral health care for a disparate population.
Board of Directors

Chairman
Chester W. Douglass, DMD, PhD, Harvard University
Harvard School of Dental Medicine, Professor,
Oral Health Policy
Harvard School of Public Health, Professor, Epidemiology

Vice Chair
Marylou Sudders, ACSW
Massachusetts Society for the Prevention of Cruelty to
Children, President and CEO

Harold D. Cox, MSW
Boston University, School of Public Health

Fay Donohue
Dental Service of Massachusetts, Inc., CEO

Neil B. Epstein, DMD, MA
Pediatric Dentist, Retired

Caswell A. Evans, Jr., DDS, MPH
University of Chicago at Chicago, College of Dentistry
University of Illinois in Chicago, Health Research and
Policy Centers

Ralph Fuccillo
DentaQuest Foundation, President

Shepard Goldstein, DMD
Endodontist

Douglas B. Harding, MBA
Chief Administrative Officer, Retired
Term completed April 2010

Marion Kane
Barr Foundation, Retired

Donald J. Kenney
EquiServe, Inc., Retired

Roderick K. King, MD
Harvard Medical School, Department of Social Medicine

Michael McPherson
The Spencer Foundation, President

Linda C. Niessen DMD, MPH, MPP
DENTSPLY International, Chief Clinical Officer

Norman A. Tinanoff, DDS
University of Maryland, Department of Health
Promotion and Policy

Foundation Staff

President
Ralph Fuccillo
ralph.fuccillo@DentaQuestFoundation.org

Director of Policy & Programs
Dr. Michael Monopoli
michael.monopoli@DentaQuestFoundation.org

Managing Director
Brian Souza
brian.souza@DentaQuestFoundation.org

Treasurer
Scott Frock
scott.frock@DentaQuest.com

Executive Assistant
Brenda Cocuzzo
brenda.cocuzzo@DentaQuestFoundation.org

Grants Management Associate
Brenda Lavasta
brenda.lavasta@DentaQuestFoundation.org

BOHMA Coordinator
Dr. Biyi Ogunjimi
biyi.ogunjimi@DentaQuestFoundation.org

Communications Advisor
Mary Ann Kozlowski
maryann.kozlowski@DentaQuest.com

Senior Advisor for National Programs
Tracy Garland
tracy.garland@DentaQuestFoundation.org

Senior Advisor for State Oral Health Programs
Patrick Finnerty
patrick.finnerty@DentaQuest.com

Standing: Dr. Michael Monopoli, Scott Frock, Ralph Fuccillo,
Mary Ann Kozlowski, Dr. Biyi Ogunjimi
Seated: Brenda Cocuzzo, Brian Souza, Brenda Lavasta
## DentaQuest Foundation
### Statement of Financial Position

For the Years Ended December 31, 2009, and December 31, 2008

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$ 6,474,549</td>
<td>$ 3,497,385</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>7,250</td>
<td>—</td>
</tr>
<tr>
<td>Unexpended Grant Funds Receivable</td>
<td>—</td>
<td>100,897</td>
</tr>
<tr>
<td>Prepaid Insurance</td>
<td>4,884</td>
<td>2,940</td>
</tr>
<tr>
<td>Investments</td>
<td>48,226,484</td>
<td>41,524,704</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>54,713,167</td>
<td>45,125,926</td>
</tr>
</tbody>
</table>

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable – Affiliate</td>
<td>31,386</td>
<td>23,281</td>
</tr>
<tr>
<td>Account Payable &amp; Accrued Expenses</td>
<td>234,763</td>
<td>269,279</td>
</tr>
<tr>
<td>Grants Payable</td>
<td>1,063,229</td>
<td>967,078</td>
</tr>
<tr>
<td>Accrued Excise Taxes</td>
<td>6,789</td>
<td>—</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>1,336,167</td>
<td>1,259,638</td>
</tr>
<tr>
<td>Unrestricted Net Assets</td>
<td>53,377,000</td>
<td>43,866,288</td>
</tr>
<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>$ 54,713,167</td>
<td>$ 45,125,926</td>
</tr>
</tbody>
</table>
# DentaQuest Foundation

**Statement of Activities and Changes in Net Assets**

For the Years Ended December 31, 2009, and December 31, 2008

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and Support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$ 8,263,000</td>
<td>$ 13,050,500</td>
</tr>
<tr>
<td>Grants</td>
<td>—</td>
<td>1,839</td>
</tr>
<tr>
<td>Dividends &amp; Interest</td>
<td>1,066,870</td>
<td>1,313,359</td>
</tr>
<tr>
<td>Realized and Unrealized (Losses) Gains – Endowment</td>
<td>5,690,221</td>
<td>(12,815,916)</td>
</tr>
<tr>
<td><strong>Total Revenue &amp; Support</strong></td>
<td>15,020,091</td>
<td>1,549,782</td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>3,874,548</td>
<td>3,840,127</td>
</tr>
<tr>
<td>Program Expenses</td>
<td>1,252,451</td>
<td>862,541</td>
</tr>
<tr>
<td>Management and General Expenses</td>
<td>382,380</td>
<td>367,228</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>5,509,379</td>
<td>5,069,896</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>9,510,712</td>
<td>(3,520,114)</td>
</tr>
<tr>
<td><strong>Net Assets, Beginning of Year</strong></td>
<td>43,866,288</td>
<td>47,386,402</td>
</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td>$ 53,377,000</td>
<td>$ 43,866,288</td>
</tr>
</tbody>
</table>
About the DentaQuest Foundation

In collaboration with local, state, and national partners, the DentaQuest Foundation works to reduce health inequities, highlight prevention, foster civic engagement, and influence systems that promote oral health beyond the clinical setting. We connect key stakeholders, raise awareness, and support solutions.

The DentaQuest Foundation is the philanthropy of the DentaQuest family of oral health companies. We share a common mission of improving oral health through administration of quality benefit plans (DentaQuest), by providing clinical care and practice management solutions that support oral health care providers (DentaQuest Institute), and by emphasizing prevention, public awareness, and policies for optimal oral health (DentaQuest Foundation).

Our mission, to support and promote optimal oral health, mandates that diversity be integrated into all DentaQuest Foundation activity. We recognize the value of diversity on our ability to understand the concerns and needs of our grantees and their communities. We value the inclusion of all individuals and honor the differences in background and perspective that each person brings to the Foundation.

Join Us!

Are you part of a community, regional, or statewide effort to improve oral health? We want to hear from you. Call us. E-mail us. Visit our website (DentaQuestFoundation.org) and join our community. Let us know about you, your programs, and your goals so we can work together. The most dramatic and enduring results begin and end with collaboration.

(617) 886-1700
info@DentaQuestFoundation.org